



FORTNUM
PRIVATE WEALTH

Cotter **Financial Services**

Fortnum Principal Practice Profile

Fortnum Private Wealth Pty Ltd (ABN 54 139 889 535), AFSL 357306 trading as Fortnum Financial Advisers (FFA) is a Group representing a number of like-minded advisers united in a "client-first" approach, in which all Principal Practices have an equity stake.

Cotter Financial Services¹ (ABN 79 508 591 058) and its advisers are Authorised Representatives of FFA.

Note: This Principal Practice Profile forms an essential part of the Financial Services Guide ("**Guide**"). The Guide is not complete without it.

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Cotter Financial Services

Authorised Representative Number: 451276

Our Practice has been established to provide a range of wealth advice and expertise to assist clients with every aspect of their financial situation. Our firm is made up of 2 advisers with a disciplined approach to helping you build and manage your plan for financial independence.

Our team

David Dobbrick

CFP[®], DipFP, ANZIIF, FAFA

Authorised Representative Number: 239378

Credit Representative Number: 395337

David Dobbrick holds the internationally recognised Certified Financial Planner[®] or CFP[®] qualification. David has completed a Diploma of Financial Planning. He is a member of the Australia and New Zealand Institute of Insurance and Finance and a Fellow of the Association of Financial Advisers. With these qualifications and experience he is well qualified to help clients achieve their financial goals.

Ryan Paul Dobbrick

Adv DipFS(FP), CA, BComm, BSci

Authorised Representative Number: 319015

Credit Representative Number: 395344

Ryan Dobbrick holds an Advanced Diploma of Financial Services (Financial Planning), a Bachelor of Commerce and a Bachelor of Science. He is also a Chartered Accountant. With these qualifications and experience he is well qualified to help clients achieve their financial goals.

¹ The Partnership of Cotter Services Pty Ltd as trustee for Cotter Family Trust and DFS (Ipswich) Pty Ltd trading as Cotter Financial Services



Products Offered

The advisers noted in this profile are authorised to provide financial product advice to their clients and deal in:

- Deposit and payment products
- Derivatives
- Life investment or life risk products
- Interests in managed investment schemes, including investor directed portfolio services (IDPS)
- Managed Discretionary Account (MDA) services
- Retirement savings accounts
- Securities
- Superannuation
- Standard margin lending facility

The advisers are also authorised to engage in credit activities other than as a credit provider in relation to credit contracts and consumer leases.

Services Offered

The advisers noted in this profile are able to offer their clients the following services:

- Investment strategies including gearing and savings plans
- Budget and cash flow planning
- Debt management
- Superannuation advice, including salary sacrifice and consolidation strategies
- Personal insurance strategies
- Centrelink / DVA advice
- Retirement planning advice
- Estate planning advice
- Advice on ownership and structures eg. Discretionary and family trusts, Self Managed superannuation
- Portfolio review services
- Ongoing advisory services
- Referrals to specialists, eg. Accountants, solicitors

Client Fees

There are various ways that you may pay for the services that are provided.

- Fee For Service
- Commissions from a product or service provider
- A combination of the above

Your adviser will obtain your agreement to the arrangement prior to proceeding.

Fee for Service

A fee for service may be payable for the following services:

- Preparation of advice
- Initial adviser services
- Ongoing adviser services
- Ongoing review services

The fee for service may be determined by any of the following:

An hourly rate of \$295 per hour (including GST) depending on the complexity of your circumstances;

An agreed fee;

A percentage of funds under advice of up to 1.1 (including GST) depending on the complexity of your circumstances;

A combination of any of the above.

If you pay a fee for service to FFA they may pay a proportion of this to Cotter Financial Services Pty Ltd as detailed in the Guide under the heading 'Remuneration received by Principal Practices'

If your adviser receives a proportion of this remuneration they will inform you of the amount at the time they provide you with advice.



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Commissions from product and service providers

Commissions may be paid to FFA by product and service providers who, in turn, may pay a proportion of this to Cotter Financial Services Pty Ltd as detailed in the Guide under the heading 'Remuneration received by Principal Practices'

If your adviser receives a proportion of this remuneration they will inform you of the amount at the time they provide you with advice.

Adviser Remuneration

The advisers noted in this profile may be remunerated by one or more of the following methods. If any are relevant to the advice provided to you, further details will be set out in your advice document.

➤ Salary

Your adviser may be paid a salary based on experience and capability.

➤ Bonus

Your adviser may be eligible to receive a bonus based on a combination of revenue and other non financial measures that relate to compliance, staff training and the quality of service.

Other benefits

Your adviser may also receive other benefits, all of which are detailed in the Guide under the heading 'other benefits'.

Your adviser is also required to keep a register of small value benefits (i.e. \$100 to \$300 in value) which may be received by them from product and service providers. These benefits are permissible unless they are received frequently or similar benefits, when combined, exceed \$300. These registers are available at your adviser's office for inspection with 7 days' notice.

Contact details

If you would like to make an appointment, please contact our office on:

Phone: (07) 3333 2610

Fax: (07) 3333 2601

Address:

Spring Lake Metro, Suite 12, Building 6, Level 2
1 Springfield Lakes Boulevard
SPRINGFIELD LAKES QLD 4300

PO Box 4150, Springfield QLD 4300